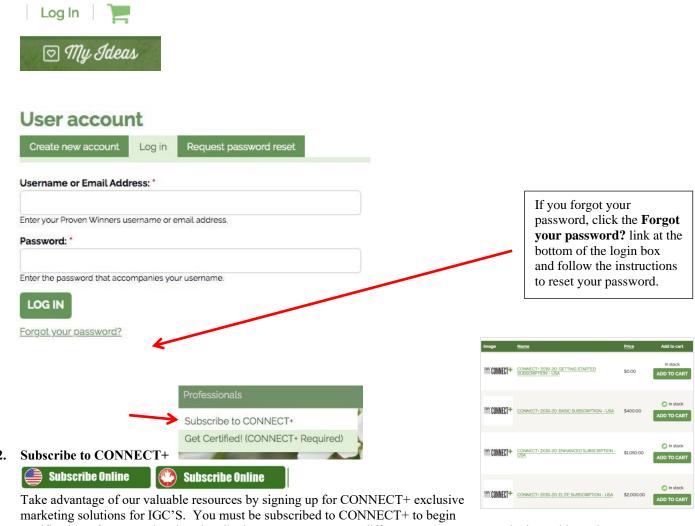
Manager Step-by-Step Set Up

This process will help you log in and set up your retail locations in order to start certification.

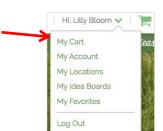
1. Go to www.provenwinners.com and LOG IN.



certification. If you are already subscribed to CONNECT+ on a different account you must be logged in to that account.

Under HI, (YOUR USERNAME) in the upper right, go to MY LOCATIONS.

NOTE: If you don't see **My Locations** in the dropdown menu, it may be under a different account you will need them moved to your CONNECT+ account, for help with this contact Sandy at 815-895-1872.



In **LOCATIONS** set up your store locations.

If your locations already exist continue to the next step.

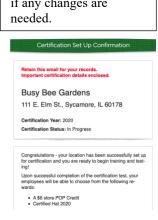
If not, click on Create Retailer (2) and input your location information.

3. BEGIN CERTIFICATION SET UP 1. Confirm that your Once your store location is set up, you will be able to click on BEGIN CERTIFICATION SET UP. location information is If you have more than one location, repeat the remaining steps for each location. correct. IF NOT click There are 5 steps to complete in this window. If the green button **UPDATE MY RETAIL** says Subscribe to CONNECT+, complete that step and the button will automatically change LOCATION. to Begin Certification Set-Up. 2. Confirm that your user Certification Certification account information is Certification status: NOT SUBSCRIBED Certification status: NOT STARTED PW PW You must be subscribed to CONNECT+ to start correct. IF NOT click Click here to find out why you should get certified. certification. CERTIFIED **UPDATE MY USER** CERTIFIED SUBSCRIBE TO CONNECT+ **BEGIN CERTIFICATION SET-UP** ACCCOUNT 3. Select shipping **Busy Bee Gardens** address View Certification Stock List Edit Certification Status 4. Specify the number Certification History of employees to test, including yourself. Register for the 2020 Certification Program 5. Choose the reward(s) 111 E. Elm St. Sycamore, IL 60178 United States you'd like to make Phone: 815-895-1874 eligible for your staff to receive upon completion 2 Verify user account information of the Certified program. Certification email updates and remir ders will be sent to this email: Email: BUSYBEE@GMAIL.COM Click START User Account Address 111 E. Elm St. Sycamore, IL 60178 United States this location.

CERTIFICATION to begin certification for

You will be prompted a second time to confirm your selection for this location. If everything is good click YES, I AM **READY TO START** CERTIFICATION.

You will receive a Certification Set Up Confirmation email that contains your testing keys and chosen rewards. Keep this for your records. Contact us if any changes are needed.



or 2020 (including yourself). Each person will require their o

ou know if one of these options becomes unavailable

vards. You will not be able to change these

5 Select rewards

Certified Hat 2020

\$6 POP Store Credit per Employe

Certified T-Shirt Ladies 2020 Certified T-Shirt Mens 2020

before you complete certification

Choose rewards your employees may select from this ye

Be Quick! Certification rewards CAN run out. We very

A Rewards will be shipped immediately upon completing certification. that the shipping address you selected will be able to receive s

A Please confirm the number of employees that will be

A Please confirm your selected emplo

Yes I Am Ready To Start Certification C

4. Certification for this location is now in progress. Take time to familiarize yourself with this page. Refer to your **Certification Set Up Confirmation Email** to assign a <u>different</u> key to each employee and yourself. **Keep a record of which key you have assigned to which person.** When you are ready to begin training, click the REVIEW CERTIFICATION PROCESS button below.



Provide your employees with the keys below to use on their tests. After ratching the certification training video, they will be able to take a test to review their knowledge. One all of the tests you requested have been completed, your garden center will be automatically certified and Certified by May 1 to receive all the benefits.

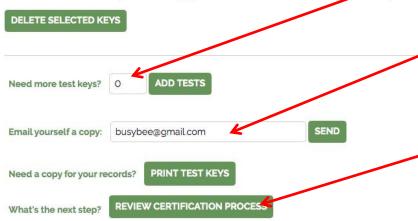
If your garden center's certification is completed before Friday, May 1, 2020 - 1159pm CDT, your employees will be given their choice of:

- · A \$6 store POP Credit
- Certified Hat 2020

Be Quick! Certification rewards CAN run out. We will let you know if one of these options becomes unavailable before you complete certification.

Test Key	Name	Last Modified	Reward
Y6K-9AZ-XUH		Mon, 02/03/2020 - 9:58am	
GF9-QMZ-MCF		Mon, 02/03/2020 - 9:58am	
KUX-5EC-NT6		Mon, 02/03/2020 - 9:58am	
BJP-E42-RQW		Mon, 02/03/2020 - 9:58am	

Mark the check box next to any unused test keys you wish to delete, then click the 'Delete Selected Keys' button



Monitor the overall progress of your location and watch your pizza fill to completion!

These are the rewards that that you chose for your employees to choose from.

Monitor the individual progress of your employees.

When your employees take the online test, they will be required to enter their assigned test key. When they successfully complete the test, the row in this table that is associated with their **Test Key** will be updated with the employee's **Name** and the **Reward** they selected.

Add more test keys and repeat the process of assigning them to your employees.

Email or print yourself a copy of your location's keys. You can do this at any time to get an updated record of your employee's progress.

Ready to start training and testing? Click **REVIEW CERTIFICATION PROCESS** and follow the steps towards becoming a Certification Garden Center!

5. START TRAINING

Now that your location set-up is complete, you are ready to start training and testing!

This is the main Certification page. You can get here quickly by clicking **Get Certified!** under **Professionals** in the main navigation bar of the Proven Winners website.

Professionals

Subscribe to CONNECT+

Get Certified! (CONNECT+ Required)

IMPORTANT NOTE: You and your employees do not need to be logged into an account on the Proven Winners website to view this page, the Certification training video or to take the Certification test.

6 A. Chose the method of training that will work best for your location - **Individual** or **Group.**

6 B. View the Certification Training Program Video.



	fyose
heat	
First Name:	
Last Name: 1	
Test Key: *	
If you don't know your employee test key ask your manager	
Please list my FIRST NAME on my "Garden Center's" retaiter list customers can see who has completed this year's training. It will	ing on the Proven Winners website so Il appear like this:
Be sure to talk to our Proven Winners Certified expert(s): Carol,	John, and Marcit
© Yes	
in No	



2020 Certification Training Program

PROVEN WINNERS

The 2020 Certification Training Program

At Proven Winners*, plants aren't the only thing we're committed to growing. We're also declicated to growing your business by increasing your knowledge of Proven Winners plants. products and consumer trends. We understand the crucial role garden centers and their employees play in providing information and advice to people who love to garden. That's why we've developed the Proven Winners Certified Training Program for garden centers - an ongoing partnership that offers the opportunity to learn more about our plants while building your idence to sell Proven Winners. Why certify?



f y 0 2 8

Certification has been extended to May 1st, an sure to finish up to receive all the benefits.

7 Simple Steps - Get Started Today!

- Subscribe to CONNECT+ A CONNECT+ subscription is required for the 2020 Certification Training Program. CONNECT+ has more to offer than just certification, we have four levels of marketing/advertising services aimed to make your life easier. Check out the chart and see what works for your business.
- Manager set-up Add your store location(s), list the number of employees that will complete the training, and choose your rewards. Download the Managers Step By Step Instructions - PDF.
- 3. Train Watch the 45 minute training video.
- Test and choose reward Take the <u>online</u> certification test or download the employee test forms.
- Comment Give us some feedback or take our survey and receive a chance to win a \$150 gift card for provenwinners.com or a \$50 Amazon.com gift card. Once you complete the test you will have access to the survey.
- Print Print your certificate of completion for employees and garden center and these <u>handy take away sheets -PDF.</u>
- Celebrate Enjoy your FREE pizza party! It's easy--just submit your pizza receipt HERE and the pizza is on us.
- Post Take a picture of your staff wearing their new Proven Winners tshirts and post it on social media. Tag us at #PWPros to let everyone know your garden center is ready to make recommendations and answer questions about Proven Winners at your store.

Make sure your garden center completes certification by May 1st to receive all the benefits

Choose your method of training: the Method 1 - Individual training

Indivduals can watch the online video at home or at work and then take the online test and survey. All you need is a test key from your store manager.

- 1. Manager Logs In, Sets Up Location, Assigns Keys
- 2. Start Training

Method 2 - Group training

A group of employees can watch the online video together, then take the test and send them to Proven Winners via fax, email or mail. This method is great for large groups, stores with multiple locations or those with limited internet access. If you need a flash drive with the video and forms contact us at 1-815-895-1872.

Download Group Training Package Now - PDF

Method 3 - Offline training

An employees can read through the script and see the graphics from the video, then take the test and send it to Proven Winners mail. This method is great for companies without technology.

Download Full video script with screen grabs - PDF

Download Group Training Package Now - PDF

Proven Winners Members, Brokers Reps and Media

Indivduals can watch the online video at home or at work and then take the test and fax in the answer sheet

Download Test and Answer sheet - PDF

Offline training - includes script with screen grab - PDF

Start Training

Help me find my employees Certified test keys:

- 1 Logs In
- 2. Go to My Content then My Account
- 3. Click the Location Name (Zo's Garden Center)
- 4. Click Manage Certification Process and you'll find the keys

Help me submit my Pizza voucher.

- 1 Log In
- 2. Go to My Content then My Account
- 3. Click the Location Name (Zo's Garden Center)
- 4. Click the gray Certification status box
- 5. Click Get Tools and Resources and then click Submit pizza

6 C. Take the test & choose your reward. The Certified Training Program Test is available online and in the Downloadable Group Training Package.

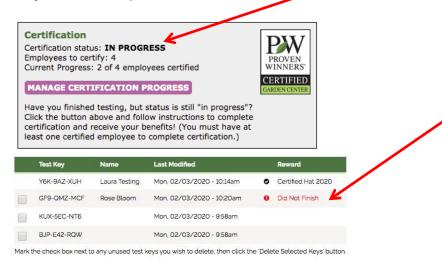
Updated 2/3/20 Page 4

6 D. You will know you've successfully completed the online test when you reach the You've Passed the Test! page. There your employee will be able to give feedback, sign up for Proven Winners® University, take our survey, print their certificate and much more!

6 E. Celebrate with your certified employees! Submit your pizza receipt with our online rebate form.

6. MONITOR YOUR PROGRESS

Monitor your progress by logging in and viewing your location. To see more detail click **MANAGE CERTIFICATION PROGRESS**. Once you and your employees have successfully completed the test your location will **automatically be certified**. If you have unused keys and/or employees who didn't successfully complete the test (see example below) your location will not complete automatically.

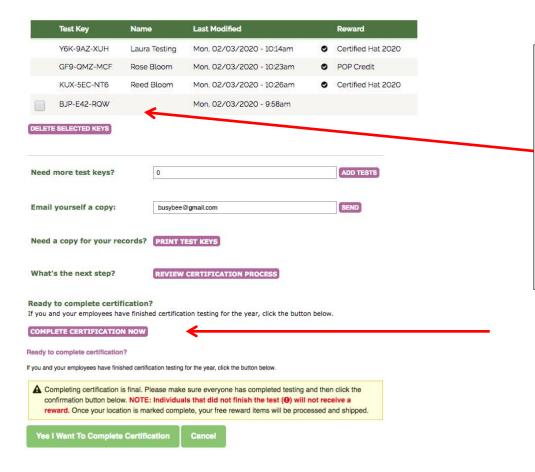


This red indicator will identify employees that started but did not successfully complete the test. These employees will not receive rewards if they don't complete the test.

Have this employee retake the test using the same test key. All the questions have to be answered correctly in order to complete. Correct answers can be found at the top after they click submit.

COMPLETE CERTIFICATION

If there are unused test keys or if an employee does not plan on finishing, it is important to log back into the website and mark your location complete. Go to HI, (YOUR USERNAME), in the pull down menu select MY LOCATIONS and click MANAGE CERTIFICATION PROCESS. Then click COMPLETE CERTIFICATION NOW. You will be prompted a second time to confirm your selection for this location. If everything is good click YES, I WANT TO COMPLETE CERTIFICATION.



An unused test key has no Name or Reward displayed. If this key was assigned to someone, have them take the test. They must successfully complete the test to get a reward.

If no one is going to use that test key it can be deleted by checking the box to the left and clicking the **DELETE SELECTED KEYS BUTTON.**

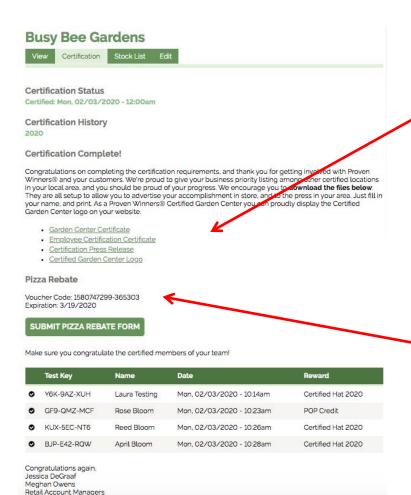
If you remove all unused test keys, your location will **automatically be certified**.

Congratulations! Your location has competed Certification! You will receive a certification complete email that contains information about your reward order and/or POP coupon plus your pizza voucher code.

Go to HI, (YOUR USERNAME), in the pull down menu select MY LOCATIONS and click GET TOOLS AND RESOURCES.





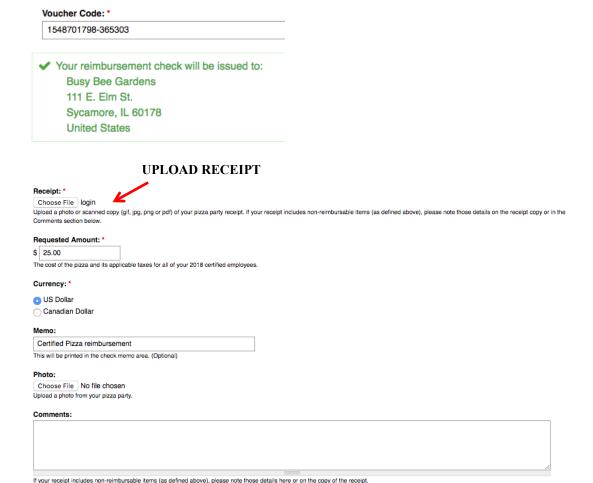


Print out your Garden
Center Certificate and Press
Release to send to your local
media outlets. Your
employee will have the
ability to print their own
Employee Certification
Certificate to recognize their
individual accomplishments,
but it is also here in case you
need it. The Proven Winners
Certified Garden Center
Logo can be added to your
web site or other marketing
materials.

Have your free pizza party. Click SUBMIT PIZZA REBATE FORM to submit your receipt to Proven Winners for reimbursement.

PIZZA REBATE INSTRUCTIONS

The pizza rebate form will pre-populate with all your information including your voucher code. You can also find your voucher code in the Certification Complete email we've sent to the manager congratulating your team on completing certification. Fill out the rest of the pizza rebate form and click **SUBMIT**.



You will receive a **Rebate Submission Received Email** that contains information summarizing your rebate details. Allow 4 weeks for delivery of your reimbursement check.

To check your reimbursement status, log into your account, go to HI, (YOUR USERNAME), in the pull down menu select MY LOCATIONS and click GET TOOLS AND RESOURCES.

Pizza Rebate

Voucher Code: 1548701798-365303

Submitted: 1/28/20 Reimbursed:

The Pizza Rebate status will also be updated when the reimbursement check has been issued.

Pizza Rebate

Voucher Code: 1548701798-365303

Submitted: 1/28/20

Reimbursed: \$25.00 on 2/28/20



Post on Social Media –Share your Success - If your staff selected our T-shirts, we'd encourage you to take a picture and post it on your social media account. Use the hashtag **#PWPros** to let everyone know your garden center is ready to help them with Proven Winners plants this spring!

Employee Training

Test Key:____

Watch video (www.provenwinners.com/training)

Take the test your manager will give you a printed copy to complete or you can take it online.

After completing the test, you will have a few options:

Print out your employee certificate of completion

Feedback (www.provenwinners.com/feedback) – Have a quick comment about the certified training program? Just click the feedback link in the left sidebar of our website and let us know what you think. If you are completing certification offline email sandy@provenwinners.com with any comments.

Sign up (www.provenwinners.com/certification/pwu/signup) to receive email links to view the NEW Proven Winners University videos. **EXCLUSIVE TO 2020 CERTIFIED EMPLOYEES ONLY NOTE: You will need to have your certification test key to sign up.**

Sign up to receive our Retail Newsletter (www.provenwinners.com/professionals/newsletters)

Need More Information?

Questions Regarding Certification:

Sandy Wentworth Sandy@provenwinners.com 815-895-1872

Questions Regarding CONNECT+:

Kara Bartmess Kara@provenwinners.com 815-895-0104

Looking for help with Social Media?

Jessica DeGraaf <u>Jessica@provenwinners.com</u> 616-706-7970

Want to use our Garden Answer videos in your store or in your social media?

Jeanine Standard Jeanine@provenwinners.com 309-824-2561

Looking for additional videos on Proven Winners products?

See all our retailer videos – https://www.youtube.com/user/provenwinnersretail

Find new plants for 2020:

https://www.provenwinners.com/plants/search/year/2020

Check out our newest website dedicated to the National Plant of the Year Program: www.nationalplantoftheyear.com

Gardener's Idea Book Co-Op - www.provenwinners.com/gib-co-op

Learn how your garden center can take advantage of this unique co-branding opportunity. We pay for the books; you just pay the postage.

Proven Winners University - www.provenwinners.com/University

View 2-5 minute videos on popular topics. Use as additional staff training or share them with your customers.

EXCLUSIVE TO 2020 CERTIFIED EMPLOYEES ONLY